Selection of Online News for Competitive Intelligence: use of Business Domain Ontology for Internet Search Semantic Query Expansion Cleber Marchetti Duranti¹ and Fernando Carvalho de Almeida² ¹ University of SAo Paulo *Received: 16 December 2014 Accepted: 5 January 2015 Published: 15 January 2015*

8 Abstract

The Internet provides ever increasing volumes of news and information about the environment 9 in which companies operate. This can lead to information overload, in which the volume of 10 information available overwhelms the processing power of the user. Methods and tools that 11 help separate potentially useful information from irrelevant information need to be developed. 12 This research applied design research to investigate the development of a tool to help users 13 refine internet searches on competitive intelligence. It used modeling of the target business 14 area in the form of anontology to aid the formulation of search terms through interactive 15 semantic expansion of the keywords entered by users. 16

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18 Index terms— information retrieval, ontology, search engines, competitive intelligence, design research

¹⁹ 1 Introduction

he Internet represents a rich external resource of information about the environment and is used extensively by 20 organizations (Marshall et al. 2004). Researchers have pointed out, however, the difficulty in locating relevant 21 information from the vast amount available online. This is the problem of information overload (Chung et al. 22 23 2005), which is experienced, for example, when a user searches for information on a given topic through a search 24 engine and gets a long list of results. It is a standing problem for companies that use the Internet as a key source of information (Davis 2011 In an extensive review of the literature on information overload, Eppler and Mengis 25 (Eppler & Mengis 2004) suggest that overloading occurs when the information processing requirement exceeds 26 27 the processing capacity of the individual or organization. Processing encompasses the collection, interpretation, and synthesis of information in the context of the organization's decision-making needs. 28 Information overload is a consequence of both the abundance of information and deficits in the applied filters. 29

It can be addressed by the field of information architecture (Davis 2011). As more information becomes available, users require better tools to help them filter the flow of information and find items of interest (Maes 1994). There will be no final solution to information Author: University of São Paulo. e-mail: clebermd@uol.com.br overload but rather cycles of refinement and improvement (Maes 1994).

34 Understanding and being updated on the external environment in which companies operate demands the 35 discovery of knowledge through individual and organizational learning processes (Jenkin 2008). As individuals 36 have a limited capacity to assimilate new information, they build meanings selectively by focusing on information that connects with that which they already know (Kuhlthau 1991). The learning of new concepts must be founded 37 on familiar knowledge and mental models (Cohen & Levinthal 1990), which are the structures that help simplify 38 and organize information (Crossan et al. 1999). They comprise structures that represent knowledge as a network 39 of abstract concepts with attributes, values, relationships, and rules. Both individuals and organizations have 40 mental models. In the case of an organization, the mental model is an understanding shared and negotiated by 41

42 its members.

In information science, an ontology expresses the consensus knowledge of a domain. The concepts that fall within the area are represented as nodes in a network, and relationships between concepts are represented by arcs, which depict the type of relationship.

An explicit specification of a conceptualization" (Gruber 1995) is the means of representing shared mental models ??Jonker et al. 2010;Kudryavtsev 2006). An ontology describes the common knowledge of a group about a specific area in a format that can be processed by a machine and defines its concepts, properties, and attributes in a vocabulary common to the group. The ontology can play a crucial role in establishing both explicit individual mental models and shared mental models (Hwang & Salvendy 2005) within an organization. This explicit representation of the competitive environment in the form of an ontology can support the acquisition of new information about the environment and assist in incrementing or updating the organization's current view.

This study describes the construction of a system to support the search for and selection of information on the Internet by using an ontology representative of the company's business domain. This was based on the semantic

 $_{55}$ expansion of search terms defined by the user when searching for online news using standard search engines such

⁵⁶ as Google. The expansion was designed to add terms to the search words entered by the user and enhance the ⁵⁷ context of the search, thus improving the quality of the results. The system increased the chances of finding

57 context of the search, thus improving the quality of the results. The system increased 58 information relevant to the subject in focus and of avoiding information overload.

⁵⁹ 2 a) Research problem and purpose

⁶⁰ The research aimed to explore the application of an ontology of a business domain in order to increase the ⁶¹ selectivity of information searches related to the competitive business environment.

i. Specific Objectives ? O1 -Construction of a domain ontology pilot "IT outsourcing"; ? O2 -Construction of

a system to support internet searches by making use of the relationships between the concepts of the ontology for
 the semantic expansion of search words; ? O3-Evaluation of the system using the Technology Acceptance Model

65 (TAM3).

ii. Research Questions ? Q1-Is a manually constructed business domain ontology incorporating competitive
 models useful as a resource for news selection (dynamic database)? This question is addressed the specific
 objectives O1 and O3.

Q2-Does the use of ontological relationships to expand the search terms increase the selectivity of the
 information retrieved? This question is addressed by all three specific objectives O1 to O3.

? Q3 -How can the business domain ontology be used to reduce information overload? This question is
 addressed by the specific objectives O2 and O3.

73 **3 II.**

⁷⁴ 4 Literature Review a) Information overload in the Internet

Information overload means that more information is available than can be acquired, processed, stored, or redeemed (Brennan 2006). It arises when the supply exceeds the capacity to consume (Eppler & Mengis 2004) and results from the possibility of capturing and accessing large volumes of data made available by information technology (Ong et al. 2005). The problem lies not in the abundance of information but in the failure to filter that information. The ease and low cost of publishing on the Internet have moved the quality filter downstream (Davis 2011). Search engines represent the first attempt to deal with information overload on the web but are currently seen as primitive (Village 2000).

Organizational learning theories can be applied to the construction of tools for knowledge discovery on the Internet (Jenkin 2008). Tools that incorporate the shared mental model of individuals in an organization can support incremental learning based on existing knowledge. These tools, in the form of ontologies and other semantic web technologies, can guide the acquisition of knowledge, particularly incremental acquisition, by supporting the exploration of multiple dimensions of a concept and its relationships with other concepts, thus enhancing understanding of the original (Jenkin 2008).

Absorptive capacity (Cohen & Levinthal 1990) concerns the ability of a firm to recognize the value of new external information, to assimilate it, and to make use of it for commercial purposes. However, this is a function of the previous stock of related knowledge. A crucial precondition for a company's capacity to innovate is the ability to exploit external knowledge but it is precisely the stock of existing knowledge that allows it to recognize the value of new information. The categories into which the preliminary knowledge is organized, the differentiation of categories, and the relationships between them are the tools that allow individuals to create meaning, and

⁹⁴ consequently, to acquire new knowledge (Bower & Hilgard 1981).

⁹⁵ 5 b) Guidance in seeking information

Decisional guidance refers to the features of an interactive computer system that clarify, influence, or direct users as they exercise choice (Silver 1991). Within information search, the guidance includes the navigational approaches that help users find information more easily (Lankton et al. 2012). Search tools that allow participatory navigation (search by keywords), combined with a dynamic orientation (suggestions offered by the system, based on previous user choices), can improve search results (Lankton et al. 2012).

c) Ontology-based information retrieval systems 6 101

In ontology-based searches, an ontology is used to expand the user's original query by exploiting semantic relations 102 to add synonyms, or words associated with the original keywords, to the search parameters. The expanded query 103 corresponds to the interpretation of the system, based on the user's real information needs, within the domain 104 represented by the ontology. The query may be expanded using descending and / or ascending concepts in the 105 hierarchy, or instances of these levels in the ontology. 106

Researchers have investigated the effects of such ontology-based query expansions (Gulla et al. 2007), using 107 108 measures such as improved accuracy (the percentage of all retrieved documents that are relevant) and coverage 109 (the percentage of all relevant documents that are retrieved). These surveys suggest that automatic query expansion enhances accuracy and coverage when the original query was short (about two or three words), 110 insufficiently specific, or vague but had little benefit when the original query was more complete and accurate. 111 In such cases, the addition of related terms contributes little to the search. The authors report that user queries 112 are often brief, as economy of expression is preferred to detailed specification of information needs as few users 113 make use of the advanced search features of search engines. This makes the use of ontological structures in the 114 reformulation of searches more important. 115

In the context of competitive intelligence, ontology should provide vocabularies related to monitoring needs 116 117 (Cao 2006), thus assisting in the definition of the subjects to be monitored.

III. 7 118

Research Methodology 8 119

This section presents the Design Research methodology used in this study, the methodology for building ontologies 120

used in the construction of an "IT outsourcing" ontology, and the model for technology acceptance used to evaluate 121 the prototype developed in the research. 122

a) Design Research 9 123

Design Research or Design Science Research addresses learning by building artifacts. The design itself (artifact 124 construction) is used as a research method or technique (Vaishnavi & Kuechler 2004). It involves the design of 125 new devices and the analysis of their use and / or performance to improve and understand the behavioral aspects 126

of Information Systems. 127

This research applied the Design Science Research method to the construction of two artifacts: an ontology and 128 a system for query expansion based on that ontology. These were proposed as countermeasures to information 129 overload when searching for news on the Internet. Within the Design Research approach, a proposed solution is 130 presented as being representative of a class of solutions for a class of problems. 131

10 b) Methodology for building ontologies 132

133 The methodology that was used for creating ontologies was taken from the Knowledge Systems Laboratory at Stanford University (Noy & Mcguinness 2001). It can be summarized as entailing the following steps 134

i. Determine the scope of the ontology by defining? The area to be covered by the ontology; 135

? The intended use of the ontology; 136

? The type of questions that the information in the ontology should provide answers to; ? The users and 137 maintainers of the ontology. ii. Consider reusing existing ontologies from libraries of reusable ontologies such as 138 ? RosettaNet (www.rosettanet.org): 139

? DMOZ (www.dmoz.org). However, the reuse of preexisting ontologies is challenging (Cao 2006) because 140 consistency in conceptualization is required between the existing ontology and the desired one. Each ontology is 141 dedicated to a specific purpose, and automatic import of vocabularies is impossible. 142

iii. List the important terms in the ontology to create a preliminary list of concepts without worrying about 143 the overlap and relationships between them, the properties that the concepts may have, or whether the concepts 144 145 are classes or properties of classes. iv. Define the classes and the hierarchy of classes.

146 Several approaches are available (Uschold & Gruninger 1996), including.

? Top-down, wherein development begins with the definition of the most general concepts ? Bottom-up, 147 wherein development starts from the definition of the most specific classes or leaves of the hierarchy, before 148 grouping these classes into more general concepts ? A combination of top-down and bottom-up. v. Set the 149 properties (slots) that describe the internal structure of concepts. vi. Set the facets of the slots -data type, 150 allowed values, cardinality, etc. 151

¹⁵² 11 vii. Create instances of the classes-define the individuals ¹⁵³ represented by the classes by assigning values to the slots. ¹⁵⁴ c) Technology Acceptance Model

The TAM was developed to predict the adoption and use of new IT systems (Davis 1989). It proposes that the individual intention to use a technology is determined by two beliefs: perceived usefulness, i.e., extent to which a person believes that using a technology will enhance job performance and perceived ease of use, i.e., degree to which a person believes that the use of the technology will be effortless. TAM3, the most recent version of the model (Venkatesh & Bala 2008), has been adapted for the evaluation of the prototype in this research.

We were conducting a proof of concept rather than the introduction of a real software system into a work environment, therefore the TAM3 has been adapted for the evaluation of the prototype in this research. The Figure ?? shows how the TAM3 was adapted (see the "Adaptation if any" column) and the correspondence between the statements and the variables of this study.

We applied simulation tests to allow users to try the tool, using Likert-type scales in which users were asked to indicate on a scale of one to seven their agreement with each of the 24 items (V1-V24) as Year 2015

? UNSPSC (www.unspsc.org); ENJ1 I find using the system to be enjoyable. Unchanged V16 ENJ2 The 166 actual process of using the system is pleasant. Supressed ENJ3 I have fun using the system. Supressed Objective 167 Usability It was measured as a ratio of time spent by the subject to the time spent by an expert on the same 168 set of tasks. Supressed Subjective Norm (SN) SN1 People who influence my behavior think that I should use 169 the system. Supressed SN2 People who are important to me think that I should use the system. Supressed SN3 170 The senior management of this business has been helpful in the use of the system. Supressed SN4 In general, the 171 organization has supported the use of the system. Supressed Voluntarines s (VOL) VOL1 My use of the system 172 is voluntary. Supressed VOL2 My supervisor does not require me to use the system. Supressed VOL3 Although 173 it might be helpful, using the system is certainly not compulsory in my job. 174

¹⁷⁵ 12 Supressed Image (IMG)

176 IMG1 People in my organization who use the system have more prestige than those who do not.

177 13 Supressed

IMG2 People in my organization who use the system have a high profile. Supressed IMG3 Having the system 178 is a status symbol in my organization. Supressed Job Relevance (REL) REL1 In my job, usage of the system is 179 important. Supressed REL2 In my job, usage of the system is relevant. Supressed REL3 The use of the system 180 is pertinent to my various job-related tasks. Supressed Output Quality (OUT) OUT1 The quality of the output 181 I get from the system is high. Unchanged V17 OUT2 I have no problem with the quality of the system's output. 182 Unchanged V18 OUT3 I rate the results from the system to be excellent. Unchanged V19 Result Demonstrabi 183 -lity (RES) RES1 I have no difficulty telling others about the results of using the system. Unchanged V20 RES2 184 I believe I could communicate to others the consequences of using the system. 185

$_{186}$ 14 Unchanged V21

RES3 The results of using the system are apparent to me. Unchanged V22 RES4 I would have difficulty explaining
 why using the system may or may not be beneficial.

$_{189}$ 15 Unchanged V23

Behavioral Intention (BI) BI1 Assuming I had access to the system, I intend to use it. Unchanged V24 BI2 Given
that I had access to the system, I predict that I would use it. Supressed BI3 I plan to use the system in the next
<n> months. Supressed Use (USE) USE1 On average, how much time do you spend on the system each day?
Supressed

¹⁹⁴ 16 i. Survey validation

To allow comparison between the factors in the TAM3 conceptual model and those observed in this study, a factorial analysis of the survey variables (corresponding to the twenty-four questions) was performed to verify the consistency of the results. The main objective of this study was not, however, to verify the dependency relationships between the constructs of TAM3.

199 IV.

200 17 Project

The proposed solution used knowledge of the Information Retrieval (IR) area in applying ontologies for semantic expansion of information searches, combined with the faceted search that is widely used in structured databases.

expansion of information searches, combined with the faceted search that is widely used in structured databases.
These make the possible dimensions or views of the requested information explicit to the user. The system

facilitated the application of information filters before the submission of the search query. For each typed search

term, the tool suggested additional terms to narrow the scope of the search in one of the following ways: a) By

adding a more specific concept to the original concept, which is equivalent to drill-down of an online analytical

207 processing (OLAP) tool.

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Volume XV Issue VI Version I () H b) By adding a more general concept to the original concept, which is equivalent to drill-up of an OLAP tool. c) By adding a concept of the same analysis dimension to which the original concept was related in the ontology, through some non-hierarchical relationship, equivalent to drill-across of a relational online analytical processing (ROLAP) tool. d) By adding a concept from another dimension or facet of the model with which the original concept was related in the ontology, through some nonhierarchical relationship -also a sort of drill-across of a ROLAP tool.

When the specification of a search is not detailed, most browsers work as if performing a union of all the possible interpretations of the search criteria, leading to an overload of results. In the context of information technology, when the user types "Oracle," for example, the intended reference may be to (a) the software provider company or to (b) the database software. The meaning cannot be "disambiguated" without user participation, and thus a standard search engine must consider a union of these possible meanings (a U b). The expansion logic used in this research stresses the significance of the user making the choice, in this example between expanding the search to "Oracle Database" or "Oracle provider".

222 **19** a) Architecture

The system comprised the three components described below and illustrated in Figure 2: i. An interface window: this was a browser window with a Google page or other regular search engine that executed the following steps in the given sequence:

226 ? The user typed in the terms of the search;

? For each term typed, a list of additional words for the expansion of the query was suggested; ? From the
query expansion list, the user chose the terms that better defined the context of the intended search; ? Manual
changes in the search expansion were made automatically; ? The user submitted the expanded search terms. ii.
A mediator component which:

231 ? Received the words of the user's initial search;

? Searched for concepts to represent them in the ontology; ? Expanded the original terms with related concepts
from the ontology; ? Added these to the original terms with the implicit logical operator "AND"; ? Returned
the expanded search terms to the interface.

The mediator component was implemented through an adaptation of the free software TypingAid 235 (www.autohotkey.com), which enables autocomplete in the query typing field, using suggestions taken from 236 a preloaded text file. When presented with a typed word, the software searches for the word inside the text 237 file. In the prototype, the text file was preloaded with search expansion phrases, using the relationships between 238 concepts in the ontology. If the user selected one of the phrases suggested for expansion of the query, the original 239 word was replaced by a group of words containing the original word and the additional ones. iii. A database 240 with the domain ontology stored as Resource Description Framework (RDF) triples (<subject> <predicate> 241 <object>) and exported as a text file containing the possible search expansions for each concept of the ontology 242 for integration with the mediator component. 243

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²⁴⁷ 21 H b) Ontology "outsourcing"

248 The ontology was designed using the Cmap software, which graphically represents concepts and relationships and

exports the model as RDF triples (<subject> <predicate> <object>) to be stored in a relational database.
The Figure 3 gives examples of the relations of specialization / generalization ("flash" is a subtype or
specialization of "storage") and association ("storage" is associated with the concept of "big data").

Year 2015 As illustrated in Figure ??, the top level of the ontology contained the concept "IT outsourcing" and the second level contained the major concepts (referred to in this study as analysis dimensions). These were Technology, Datacenter, Providers (companies that provide IT outsourcing services to customers), Suppliers (suppliers to IT outsourcing providers), Clients (IT outsourcing customers), Human Resources, Governance, Drivers (which lead the customer to outsource IT), Risks, Services (range of IT outsourcing services), Operation,

and Technological Resources (subdivided into software, hardware, and telecommunications).

These analytical dimensions were chosen based on their importance in monitoring the competitive environment, as explained in Section 4.2.1.1.

²⁶⁰ 22 i. Construction of the ontology

The ontology was designed by the authors of the study and two other experts in the field, following the tutorial 261 for creating ontologies from Stanford University (Noy & Mcguinness 2001) and using a mixed approach (top-262 down and bottom-up) for the construction of the class hierarchies (Uschold & Gruninger 1996). The constructed 263 ontology was a light-weight one-an ontology for search engines on the Internet that consists of hierarchies of 264 topics, giving less consideration to the strict definitions of the concepts and their organization (Mizoguchi 2003). 265 This is adequate for applications in search expansion where the side relations (nonhierarchical) between concepts 266 are treated indifferently by the prototype, regardless of the semantics of the relationship. Thus, for example, a 267 relationship such as "affects" had the same effect on the search expansion as a relationship such as "is associated 268 with." No greater rigor was needed in establishing these relations. 269 270

The first ramification of the top concept of the ontology was made in a top-down manner by defining the analysis dimensions of the "outsourcing" domain, reflecting concepts from the value chain model (see item 4.2.1.1). In the bottom-up direction, terms were taken from the news, to ensure that there was no mismatch between the vocabulary of the ontology and the standard vocabulary (see paragraph 4.2.1.21). The selected terms (bottom-up) were complemented and grouped within the dimensions of the analysis (topdown), and hierarchies were created with the support of the IT outsourcing literature and the aid of the experts who participated in the construction

276 of the ontology.

277 23 a. Top-down construction of ontology

The concepts of the second level of the ontology (just below the top concept "IT outsourcing"), called "dimensions analysis " here (in bold below), were derived from the Value Chain (Porter 1985), Value System (Porter 2008), and Five Forces Analysis (Porter 1979):

²⁸¹ 24 ? From the Five Forces Analysis model:

The model of the Five Forces added no new dimensions to the ontology but was taken into consideration in the creation of the concepts below the dimensions. The following forces were considered: suppliers, potential entrants, buyers, and substitutes. The top-down construction of the ontology resulted in its first two levels, as illustrated in Figure ??. In the bottom-up approach, terms for the ontology were manually extracted from a sample of 35 articles about IT outsourcing taken from leading national IT news sites in 2013, representing approximately 5% of the total.

²⁸⁸ 25 c. Consolidation of top-down and bottom-up processes

Approximately 300 concepts and their hierarchical relationships, defined by the top-down and bottom-up processes, were designed in CMap Tools software. Based on the initial design, potential relationships between concepts from different hierarchies were analyzed for the definition of side (non hierarchical)

relations. These relationships (approximately 400) were then added to the drawing.

This initial draft of the ontology was developed by the authors of this research, who are IT outsourcing experts. Two other experts in the field were then included in the process. Experts who currently occupy a range of different positions in the IT industry were selected to incorporate different perspectives.

The request for a design review was sent to the experts by email with an attachment containing the ontology in a PDF file. This was followed up by phone, at which points any questions about the request were discussed. Experts responded with suggestions by email and in telephone conversations, and suggestions were incorporated in the design of the ontology. The pilot ontology represented the consensus among the experts participating in the work. A panoramic view of the ontology is given in Figure ??, to convey an impression of the design layout.

³⁰¹ 26 c) System database

The ontology, graphically representing the concepts and their relationships, was exported to a text file in the form of RDF triples ([subject] [predicate] [object]), for example: "Oracle HAS-PART Sun" (Sun Microsystems has become an Oracle division after being acquired in 2009).

Below, we give samples of the triples found in this text-file related to the word "Oracle": Subject Predicate Object

- 307 ? "database HAS-SUBTYPE Oracle "
- 308 ? "ERP HAS-SUBTYPE Oracle"
- 309 ? "suppliers HAS-SUBTYPE Oracle "
- 310 ? "Oracle REL-PROVIDES database"
- 311 ? "Oracle REL-PROVIDES ERP "
- 312 ? "Oracle REL-PROVIDES Open Office"
- 313 ? "Oracle HAS-PART Sun"

The three-column ONTOLOGY table (SUBJECT, PREDICATE and OBJECT) was loaded with the fields from the exported text file. The RDF triples of the ontology were then loaded into a single database table containing tree columns (SUBJECT, PREDICATE, and OBJECT), as shown in the ONTOLOGY table representation in Figure ??, following the vertical table model for representation and manipulation of ontologies (Dehainsala et al. 2007).

The other model tables were populated via execution of database scripts using the information in the Ontology table. The table CONCEPT (which contains all the ontological concepts) and the SUPERTYPE, SUBTYPE, ALL, PART, EQUIVALENT, and RELATED contained the related concepts, and the name of each table indicated

the type of relationship. The table SUGGESTION, populated from those tables, would contain the expansion string for each concept of the ontology.

Year 2015 The script for the CONCEPTS table loaded concepts from both the SUBJECT and OBJECT column of the ONTOLOGY table, removing duplications.

For each concept stored in the CONCEPT table, the scripts for the peripheral tables SUPERTYPE,

SUBTYPE, ALL, PART, EQUIVALENT, and RELATED loaded these tables with the associated concepts.
 The base concept then resided in the central table, and the concepts related to it in the peripheral tables, whose

names indicated the type of relationship.

Finally, the script for the SUGGESTION table, based on the CONCEPT table and the peripheral tables, loaded the SUGGESTION table with groups of words suggested for search expansion.

The SUGGESTION table was then exported to the text file used by the TypingAid software.

Once TypingAid was configured to use the prepared text file, entering, for example, "Oracle" would generate the following strings as suggested replacements for the word "Oracle" (emulating a "selfcomplete"):? "ORACLE DATABASE" ? "ORACLE ERP" ? "Oracle SUPPLIERS" ? "ORACLE OPEN OFFICE" ? "Sun ORACLE"

³³⁶ 27 d) Construction of the interface

The interface for the search expansion system was built by integrating the MS Access database, which contained the ontology, with the Typingaid software and its auto-complete features. In this research, Typingaid was adapted to display a list of expressions to replace or complement each word typed into an input field of a standard search engine such as Google. Auto-complete requires the interface to anticipate the words or phrases that the user wants to type. In this study, the prediction was made at the semantic level. The system provided the keyword set that best defined the information needs of the user, based on the relationships between the concepts of the ontology, rather than on the most popular search terms, as in Google Suggest.

For each concept in the ontology, possible expansions were generated by adding concepts related to the original concept. The connection between the terms was done through the implicit logical operator "AND."

The terms suggested for expansion could be in uppercase or lowercase letters, depending on the relationship between the original term typed by the user and the terms suggested for expansion. This was designed to make explicit to the user (in case he is interested) whether the transit was from a more specific to a more general concept (moving up the hierarchy, a sort of drill-up), from a more general to a more specific concept (downward in the hierarchy, a sort of drill down), or to concepts in a nonhierarchical relationship with the original concept (side relationship -a kind of drill-across).

³⁵² 28 e) System Operation

The system operated in a manner similar to Google Suggest, which provides suggestions when using the Google search field.

For every term typed by the user, the system looked for concepts directly related to the term in the ontology 355 (distance "1" in the networking concepts representing the ontology). The system then showed the user one 356 357 or more strings composed by concatenating the original concept with related concepts, separated by "space" (corresponding to an implicit logical operator "AND" in the original configuration of the search engines). This 358 guided the user to better contextualize the search term to obtain a more limited set of answers that were likely to 359 contain the relevant elements. The following example illustrates the operation of the system: wider population. 360 A total of 85 responses were obtained. The table below shows the average ratings for each item, evaluated on a 361 seven-point Likert-type scale. Most evaluation scores were better than 4 ("neutral"), suggesting a good level of 362 acceptance of the system. 363

Example: If the word "Oracle" is typed as the original search term, it will be expanded as indicated in Figure 7, according to the relations extracted from the ontology, leading the user to a disambiguation of terms. The system was trialed by a group of users who were asked to use the tool and complete the evaluation questionnaire. In the test, the users installed the TypingAid software with a sentences file preloaded with the terms of the ontology. They then performed searches related to "IT outsource" using the Google search tool but taking the suggested terms from the ontology (through TypingAid) instead of the suggestions made by Google itself. The users then completed the adapted TAM3 questionnaire, to measure their acceptance level.

The following topics were suggested: outsourcing risks, the Oracle outsourcing market, cloud projects, professional experts in outsourcing, available services for outsourcing, outsourcing providers, and technologies used in outsourcing.

The sample of 297 participants was recruited by email by using convenience sampling. The population comprised professionals and researchers in the IT field who were either members of an Information Systems study group at the university or professional contacts of the research team working in IT areas of business (for example outsourcing, project management, software development, or banking IT departments). The results obtained therefore compute he generalized to the 14 mider population. A total of 85 responses were obtained

obtained therefore cannot be generalized to the 14 wider population. A total of 85 responses were obtained.

The table below shows the average ratings for each item, evaluated on a seven-point Likert-type scale. Most evaluation scores were better than 4 ("neutral"), suggesting a good level of acceptance of the system. Table 1: Average scores from the survey

382 29 Group Statement

383 30 Average of the answers

- ³⁸⁴ Perceived Usefulness 1. Using the system improves my performance in my job.
- 385 5,69
- 2. Using the system in my job increases my productivity. 5,72
- 387 3. Using the system enhances my effectiveness in my job. 5,54 4. I find the system to be useful in my job.

388 **31 5,69**

- Perceived Ease of Use 5. My interaction with the system is clear and understandable. 5,33 6. Interacting with the system does not require a lot of my mental effort.
- 5,82 7. I find the system to be easy to use. 5,82
- 8. I find it easy to get the system to do what I want it to do.

³⁹³ **32 5,48**

³⁹⁴ Computer Self-Efficacy 9. I could complete the job using a software package if there was no one around to tell

- me what to do as I go. 4,88 10. I could complete the job using a software package if someone showed me how to do it first.
- 5,08 11. I could complete the job using a software package if I had used similar packages before this one to do the same job.

399 **33 4,88**

- ⁴⁰⁰ Perceptions of External Control 12. I have control over using the system. 5,24
- 13. I have the resources necessary to use the system. 6,33 14. Given the resources, opportunities and knowledge
 it takes to use the system, it would be easy for me to use the system.
- 6,24 15. The system is compatible with other systems I use. 5,66 Perceived Enjoyment 16. I find using the system to be enjoyable.

405 34 5,34

- 406 Output Quality 17. The quality of the output I get from the system is high. 5,33
- 407 18. I have no problem with the quality of the system's output. 5,42
- 19. I rate the results from the system to be excellent. 22. The results of using the system are apparent to me.
- 409 5,8 23. I would have difficulty explaining why using the system may or may not be beneficial.
- 410 5,86 Behavioral Intention 24. Assuming I had access to the system, I intend to use it.

411 35 5,78

412 General Average 5,58

ii. Factor analysis Factor Analysis generated six key factors (F1-F6), representing 24 variables (V1-V24)
corresponding to the items in the questionnaire. The original TAM3 model had eight factors, whereas the
adapted version in this research found only six factors. This was possibly because of the smaller number of items
in the adapted questionnaire. The reduced number of variables also reduced two of the original TAM3 factors
to a single variable each (factors: "nice use Perception" and "behavioral Intent"). These variables would be
isolated in the original factors and were then associated with other factors in the factor analysis. Aside from this
simplification, the factors coincide with the conceptual model of TAM3, making it consistent with our survey.

The marks in the table below indicate the factors (columns 1-6) to which the variables (V1-V24 lines) are most strongly associated with, as they show the biggest factor loads:

422 **36** Discussion

The user evaluation of the prototype suggests that an interactive expansion tool for internet searches based on an ontology of the target business domain helps users refine their searches.

- The business domain ontology was built manually from business knowledge, with a vocabulary alignment based on a sample of news, and incorporating competitive models. This has shown promise as a tool for the selection of news, regardless of the fact that news items are dynamically changing, which presents an extra challenge for
- 428 the alignment of ontology terms and news terms.

Although the results should not be generalized for the population represented in the survey, the proposed system proved a useful tool for mitigating information overload in internet searches. Adding structure to unstructured information gave users greater control over the information retrieved from online news databases and helped them to narrow down their searches.

Finally, we revisit below the research questions and objectives of the study, to judge the contribution of Global Journal of C omp uter S cience and T echnology Volume XV Issue VI Version I () H the research. As this was an exploratory study, the findings were not tested statistically. However, they provide material for future research. ? Q1-Is a manually constructed business domain ontology incorporating competitive models useful as a resource

437 for news selection (dynamic database)? This question was addressed by the specific objectives O1 and O3.

438 37 Contributions of the research:

? We applied information retrieval based on ontological concepts with a volatile textual basis, whereas previous
works have generally dealt with static or quasi-static textual bases. ? We applied information retrieval using
ontology as an information gathering tool for business domain competitive intelligence, whereas previous works
have mostly targeted textual databases (for example, collections of libraries)

Selection of Online News for Competitive Intelligence: use of Business Domain Ontology for Internet Search
 Semantic Query Expansion which are unrepresentative of the market news used by businesses.

? Ontology development was based on specific business knowledge, whereas previous works have used ready-

446 made ontologies, or used allegorical ontology unrepresentative of the real situation of business domains. ? Q2447 Does the use of ontological relationships to expand the search terms increase the selectivity of the information
448 retrieved? This question was addressed by all three specific objectives O1 to O3.

449 38 Contributions of the research:

We applied the concept of facets, widely used in structured databases, to the retrieval of textual information
through the expansion of search terms by ontological side relations. ? Q3 -How can the business domain ontology
be used to reduce information overload? This question was addressed the the specific objectives O2 and O3.

453 **39** Contributions of the research:

454 ? We proposed a solution software architecture, based on established models, taking widely used search tools and adding features that tackle the problem of information overload. 123



Figure 1:



3

Figure 2: Figure 3 :

I - Interface window



Figure 3: Figure 2 :



Figure 4: Year 2015 GlobalHFigure 5 : Figure 4 :



Figure 5: Figure 6 :



Figure 6: Figure 7 :

	Component						
	1	2	3	4	5	6	
V1	,098	,162	,390	.704	,125	.17	
V2	,121	,106	,273	798	,124	,00	
V3	,287	,177	,029	,731	,209	.12	
\/4	.064	,282	,231	V ⁶ 4	,066	,05	
V5	,823	,244	,173	.107	,088	,01	
V6	.853	,196	,214	,085	,046	-,01	
V7	,805	,321	,013	,215	,024	,16	
V8	779	,323	,192	,148	<u>.076</u>	,06	
V9	,025	-,004	,030	,081	.925	-,09	
V10	,072	,039	,016	,152	(,950	.04	
V11	.147	<u>_119</u>	,153	.141	870	,10	
V12	.439	(544	,140	,150	,113	.06	
V13	,027	-,021	,105	,131	-,020	.88	
V14	.544	,078	,438	,059	,306	£2,]	
V15	,203	, <u>361</u>	,178	,082	,075	67	
V16	,453	,638	,237	,196	,041		
V17	,283	,755	,229	,330	,067	,06	
V18	,354	,797	,270	,023	,050	,05	
V19	,260		³⁸ لر	,373	,008	90, P	
V20	,322	,095	,737	,159	,023	30,	
V21	,081	,165	,845	,194	,163	,01	
V22	,065	,408	,682	,195	,045	,19	
V23	,338	,194	,677	,309	-,055	,10	
V24	,120	,421	585	,362	,065	.11	

Figure 7: 5 , 2

1

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[Note: ? Ontolíngua (http://www.ksl.stanford.edu/software/ontolingu a/); ? DAML (http://www.daml.org/ontologies/); © 2015 Global Journals Inc. (US) 1 H Figure 1 :]

Figure 8: Table 1 :

f) Sys- tem Tests i. Sur-					
vey					Year 2015 21 Volume XV Is- sue VI Version I
Original	?	Expanded Query	?	Remarks Oracle as database software	() H Global Journal
Query	?	ORACLE	?	Oracle as ERP software Oracle as	of C omp uter
Oracle	?	DATABASE	?	supplier	S cience and T
		ORACLE			echnology
		ERP Oracle			
		SUPPLIERS			
	?	ORACLE OPEN OFFICE	?	Oracle as Open Office software (from Sun)	
	?	ORACLE Oracle10	?	Subtype of Oracle database	
	?	ORACLE Oracle9	?	Subtype de Oracle database	
	?	ORACLE Sun	?	Sun as part of the Oracle company © 2015 Global Journals Inc. (US)	

Figure 9:

 $\mathbf{2}$

Year 2015

Figure 10: Table 2 :

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[Note: HHuman-]

Figure 11:

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